

Executive Consultant



Oliver Brunn

Executive Consultant | Operations Manager | Business Economist (MBA equiv.)

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Date of Birth 19th November 1971 in Nürnberg, Germany
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Experience Summary

- **Business Economist** with many years of experience in **management positions**, currently as **operations manager** in the automotive and plastics manufacturing sector
- Extensive expertise in project management | **personnel management** & development | controlling | **corporate management** | process optimization
- Manager of up to **180 employees** | Budget responsibility of up to **€5 M** | Turnover responsibility of up to **€40 M** | Project volume of up to **€4 M** | Purchasing volume of up to **€7 M**
- Highly **motivated, collaborative leader** with good moderation skills

Professional Experience

- Since 07/ 2015 **Oliver Brunn Mittelstandsberatung** | Executive Consultant, Owner [GER] |
www.oliverbrunn.de
- 12/2006 – 05/2015 **Nittel Halle GmbH** | Halle (Saale), [GER] | www.nittel.eu
Market leader of specialty packaging in plastics | €13 M turnover | ± 115 employees
Operations Manager
- Collaborate in the creation and defining of operational corporate strategy
 - Organize and moderate executive board and general meetings
 - Manage the company and eight departments (materials management, production, personnel, controlling, IT, sales, quality management and shipping)
 - Perform planning, control and implementation of various projects for process improvement
 - Plan for HR on technical and management levels
 - Manage procurement | act as point of contact for suppliers and service providers
 - Responsible for controlling
 - Report to the shareholding partner
- Responsibility:** management of up to 115 employees, of which 10 are managers | Budget: €500,000 | Turnover: €13 M | Purchasing vol.: €7 M | Project vol.: up to €4 M
- Achievements:**
- Increase in sales due to the expansion of the location Halle
 - Increased efficiency through new development of machinery and process optimization: e.g. the introduction of a fully-automated production plant in three-shift operation
 - Implementation of HACCP standards and an energy management system
 - Annual cost savings through rationalization of 1.5% of turnover
- 01/1999 - 11/2006 **Scherdel GmbH** | www.scherdel.de
Mid-scale automotive supplier | > €320 M turnover | > 3,300 employees worldwide
- 01/2004 - 11/2006 **General Manager with controlling emphasis** | Leutendorf / Marktredwitz
- Managed and performed all day-to-day business matters
 - Developed departmental profitability analyses
 - Promoted entrepreneurial thinking and actions of employees as well as improved cost consciousness at all levels
 - Provided conception, implementation and monitoring of rationalization measures
 - Shared technical and commercial know-how (costing, concatenated production lines, standardization of investment) with the factories abroad (including France)
 - Created an overview and streamlined the project management
- Responsibility:** Management of up to 180 employees, of which 7 were managers | Budget: €5 M | Turnover: €40 M | Project volume: up to €2
- Achievements:**
- Increased the company result by > 2% of annual output through rationalization measures
 - Improvements in efficiency through the introduction of cost-center structures and budgets, 5-y method
- 02/2003 - 12/2003 **Project Manager for implementing calculation software** | Marienberg [GER]

01/1999 - 01/2003 **Assistant to the management board** | Marktredwitz [GER]

Educational Background

10/1994 - 03/1999 **Master of Business Administration** | University of Applied Sciences Regensburg [GER]
Focus: Foreign trade and international management
Thesis: "modeling and implementing the internationalization strategy of a mid-sized automotive company by example of the ScherdelGruppe Marktredwitz."

11/1991 - 08/1994 **Pre-Degree in Economics** | Ludwig-Maximilians-University, Munich [GER] | Practice related studies at the Bayerische Hypotheken- und Wechsel Bank AG, Munich

07/1991 Abitur (equiv. university entrance) | Otto-Hahn-Gymnasium Marktredwitz / Ignaz-Taschner-Gymnasium, [GER]

Professional Development

- Management Attendance at seminars and practical experience of **management tools**, incl.:
- Energy management systems in accordance with DIN EN 16001/ ISO 50001 | Industry Association for Plastics Processing (02/2012)
 - **Efficient short-run production** | German Engineering Association Training Center (06/2011)
 - Project management | Electrolux (07/2000 und 10/2000)
- HR Various training and applied experience in **personnel management**, incl.:
- Instructor Certificate of Fitness | University of Applied Sciences Regensburg [GER] (04/1999)
 - Entrepreneur energy | SchmidtColleg GmbH (03/1999)
 - Goal-oriented management and goal-setting facilitation | self study

Skills & Qualifications

Computer Skills MS Office | MS Project | Lotus Notes | company specific calculation software

Languages **German:** Native
English: Very good command
French: Good command

Additional Information

Experience Abroad Regular professional contact with the sites in England, France and the Netherlands

Membership Academic Society Makaria Munich

Interests Running | Dancing (Latin and standard) | Table tennis | Family